

## HLE Glascoat Reports Strong Performance

**Maroli, Gujarat, 9<sup>th</sup> November, 2022;** HLE Glascoat Limited, engaged in the specialized business of manufacturing chemical process equipment, filtration, drying and glass lined equipment markets, announced its unaudited Financial Results for quarter ended 30<sup>th</sup> September, 2022

### Revenue from Operations\*

**Rs. 21,452.8 lakhs**

 **+73.9%**

### EBITDA\*\*

**Rs. 3,798.3 lakhs**

 **+62.5%**

### Profit After Tax\*

**Rs. 1,936.6 lakhs**

 **+48.7%**

\*For Q2FY23

### Key Financial Highlights:

Particulars (in Rs. Lacs)	Q2 FY23	Q2 FY22	Y-o-Y	H1 FY23	H1 FY22	Y-o-Y
Total Revenues	21,746.9	12,503.9	73.9%	42,539.3	25,037.5	69.9%
EBIDTA	3,798.3	2,336.8	62.5%	6,948.8	4,824.3	44.0%
EBIDTA %	17.5%	18.7%		16.3%	18.7%	
Profit before Tax	2,760.4	1,883.6	46.6%	4,942.1	3,930.6	25.7%
Profit for the Year (PAT)	1,936.6	1,302.4	48.7%	3,474.4	2,721.7	27.7%
PAT %	8.9%	10.4%		8.2%	10.4%	

### Segment Wise Performance

Segment Revenues (Rs. lakhs)	Q2 FY23	Q2 FY22	Y-o-Y	H1 FY23	H1 FY22	Y-o-Y
Filtration, Drying and Other Equipment	8,246.3	7275.44	13.3%	15,366.7	13,819.3	11.2%
Glass Lined Equipment	13,073.1	5023.89	160.2%	26,223.4	10,737.7	144.2%

  

Segment Result - EBIT (Rs. lakhs)	Q2 FY23	Q2 FY22	Y-o-Y	H1 FY23	H1 FY22	Y-o-Y
Filtration, Drying and Other Equipment	1,072.2	1138.92	-5.9%	1,833.8	2,140.4	-14.3%
Glass Lined Equipment	2,287.4	1012.7	125.9%	4,156.8	2,326.9	78.6%

## **Key Developments:**

- Revenue growth of nearly 74%, EBITDA growth of over 62% and PAT margins at nearly 9%.
- An Order Book of approximately 5 months for the Indian business and approximately 8-9 months for the European business.
- Sub-division of equity shares from face value of Rs. 10 each to face value of Rs. 2 each, fully paid up, completed with effect from October 19, 2022.
- Commercial manufacturing stabilized at our Greenfield Plant at Silvassa to augment the Filtration and Drying Equipment capacity of the Company, which was commissioned in Q1 of FY23.
- The process of integration of the operations of Thaletec GmbH, Germany is ongoing. We believe that the benefits of the combined synergies will continue to accrue in the coming quarters.

## **Commenting on the Results, Mr. Himanshu Patel, Managing Director said,**

“The business performance in the Filtration, Drying and Other Equipment as well as the Glasslined Equipment segments continues to be promising despite the ongoing global macro-economic challenges. The benefits of the acquisition of Thaletec GmbH and its combination with the Indian company have reflected positively in this quarter and we believe that the integration and synergies will increasingly contribute to improved performance in the coming quarters.

The Company continues to work closely with customers to help them find innovative solutions to their manufacturing challenges. This approach of customer understanding and problem solving has resulted in high customer goodwill and their continued clientele. The recent increases in manufacturing capacities at Anand, Maroli and Silvassa Plants will also contribute to enhanced business growth in the coming quarters.

Your Company has reported good performance for the Q2 of FY23 with Consolidated Revenue growing by 74% and Consolidated EBITDA by over 62%. The jump in the revenue was due to higher production, increase in demand from end user industries, consolidation of Thaletec and the encouraging order book.

Overall, we are confident of delivering a strong performance in the coming quarters and for the year.”

## About HLE Glascoat Limited

HLE Glascoat is engaged in the specialized business of manufacturing chemical process equipment. The Company's key product segment has been Filtration and Drying Equipment. The flagship products in this segment are Agitated Nutsche Filters and Dryers. Today, the HLE brand is synonymous with filtration and drying in the Indian Chemical and API industries. The Company also manufactures specialised glass lined equipment like reactors, columns, heat exchangers, filters and dryers.

HLE Glascoat has set high standards of innovation and engineering even in this product segment and has continued to develop its glass lining technology indigenously. HLE Glascoat is highly reputed for its quality, customer focus and reliability.

HLE has the advantage of having the capability of supplying a bundle of products for all chemical process industries. HLE Glascoat operates three manufacturing facilities in Western India and one in Germany with best-in-class equipment. The Company's well planned manufacturing plants include a modern machine shop with CNC machine tools and SCADA controlled electric and gas fired furnaces for glass lining of equipment as well as components. Highly automated manufacturing process with SPMs ensure accuracy and repeatability. HLE Glascoat has the distinction of having successfully implemented Robotic Welding to match the stringent quality standards of glass lining.

HLE has acquired the global business of Thaletec GmbH, Germany. Thaletec is engaged in the business of manufacturing specialized glass lined process equipment/ reactors and has its manufacturing facility in Germany. Thaletec offers sophisticated customized and innovative technical solutions with glass lining or service in the chemical, pharmaceutical or environmental process industry and is one of the most reputed companies in the process equipment manufacturing segment in Europe. The acquisition will enhance efficiencies and combine similar business interests for both the entities, resulting in operational synergies, optimization of the business and overall value accretion to all the stakeholders.

HLE Glascoat's customers are spread across the agrochemicals, specialty chemicals, dyes and pigments, API and pharmaceutical industries.

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