

Investor Release

HLE Glascoat reports strong Financial Performance

Anand, Gujarat, 16th August, 2021; HLE Glascoat Limited, engaged in the specialized business of manufacturing chemical process equipment, leaders in filtration and drying and the second largest player in the Indian glass lined equipment market announced its Unaudited Financial Results for the Quarter ended 30th June, 2021.

Revenue from Operations

Rs. 125 crores



EBITDA

Rs. 25 crores



Profit After Tax

Rs. 14 crores



Key Financial Highlights (Consolidated):

Particulars (Rs. Crs.)	Q1 FY22	Q1 FY21	Y-o-Y	FY21
Revenues	125.3	84.4	49%	488.4
EBITDA	24.9	15.2	64%	95.6
EBITDA Margins (%)	19.9%	18.0%		19.6%
Profit After Tax	14.2	6.6	114%	53.4
PAT Margins (%)	11.3%	7.9%		10.9%

Segment Wise Performance (Consolidated)

Segment Revenues (Rs. Crs.)	Q1 FY22	Q1 FY21	Y-o-Y	FY21
Filtration, Drying and Other Equipment	65.4	46.8	40%	241.8
Glass Lined Equipment	57.1	28.6	100%	200.2

Segment Result - EBIT (Rs. Crs.)	Q1 FY22	Q1 FY21	Y-o-Y	FY21
Filtration, Drying and Other Equipment	10.0	7.8	28%	43.8
Glass Lined Equipment	13.1	3.7	253%	41.9

Update on on-going Capex

- Installation of additional Gas Fired Furnaces has been completed at the Anand facility. These will boost our Glass Lining capacity by nearly 25% and reduce the per unit Power and Fuel costs further.
- The project for addition of the manufacturing sheds adjacent to the existing facility at Maroli adding over 25% more floor area for manufacturing of Filtration, Drying and Other Equipment is ongoing. The implementation is likely to be completed in around 6 months. The aggregate project cost is estimated at Rs. 15 crores.
- The Greenfield Plant at Silvassa to augment Filtration, Drying and Other Equipment manufacturing capacity is also ongoing. It is expected to be completed during FY2022. The aggregate project cost is estimated at Rs. 50 crores.

Commenting on the Results, Mr. Himanshu Patel, Chairman and Managing Director said,

“Q1 FY22 has started on a positive note despite the 2nd wave of CoVID affecting businesses. Due to the restrictions imposed by the authorities, the Company faced some limitations in operations caused by regional lockdowns, unavailability of oxygen, manpower shortages, logistic issues and other related restrictions.

Despite these limitations, Revenues grew by 49%, EBITDA by 64% and PAT by 114%. This was possible due to increased demand from end user industries, improved operating efficiencies and cost reduction strategies.

We will continue to remain focused on expanding our reach in the market. The emphasis on customer retention and satisfaction, product innovations and post-sales support will continue to hold the Company in good stead. Being the Industry leader, we are taking active steps to introduce newer technologies to smaller and medium sized players in the chemical and pharma space. This market is growing rapidly.

Our endeavour continues on adding new and innovative products to our portfolio, enhance our addressable market through strengthening the after sales network and be a preferred vendor for our customers. The Company is continuously exploring new growth opportunities to use the engineering capabilities and to introduce value added products.

The overall financial strength has also improved through equity infusion, debt reduction and plough back of accruals. This will enable the Company to grow confidently and rapidly in the coming quarters.

Our efforts towards achieving operational efficiencies on a sustainable basis are ongoing. The Company continues to have a long-term focus on meeting our customers evolving expectations.”

About HLE Glascoat Limited

(Formerly known as Swiss Glascoat Equipments Ltd.)

HLE Glascoat is engaged in the specialized business of manufacturing chemical process equipment. The Company's largest product segment is Filtration and Drying Equipment. HLE is the preferred supplier and technology leader having over 60% share in the Indian Filtration and Drying market. The flagship products in this segment are Agitated Nutsche Filters and Dryers. HLE Glascoat's plant manufactures more specialized filters and dryers every year than any other vendor in the world. Today, the HLE brand is synonymous with filtration and drying in the Indian Chemical and API industries and is considered to be the 'Industry Reference for Excellence in Engineering'.

Currently, HLE Glascoat is also the second largest player in the Indian glass lined equipment market. HLE Glascoat is highly reputed for its quality, customer focus and reliability. The Company manufactures specialised glass lined equipment like reactors, columns, heat exchangers, filters and dryers. HLE Glascoat has set high standards of innovation and engineering even in this product segment and has continued to develop its glass lining technology indigenously.

HLE has the unique advantage of having the capability of supplying a bundle of products for all chemical process industries. HLE Glascoat operates three manufacturing facilities in Western India with best-in-class equipment. The Company's state-of-the-art plants include a modern machine shop with CNC machine tools, state of the art SCADA controlled electric and gas fired furnaces for glass lining of equipment as well as components. Highly automated manufacturing process with SPMs ensure accuracy and repeatability. HLE Glascoat has the distinction of being the first manufacturer to have successfully implemented Robotic Welding to match the stringent quality standards of glass lining.

HLE Glascoat's customers are spread across the agrochemicals, specialty chemicals, dyes and pigments, API and pharmaceutical industries. Esteemed clientele includes almost all the large reputed domestic and MNC industry players in India and many others worldwide.

Contact Details

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